

15 years in business!

It's 2008 and Eurotech is celebrating it's 15th anniversary! In 1993, Eurotech was set up to service the oil and gas industry and now successfully provides services to other markets such as NHS Healthcare, Ministry of Defence and the Broadcasting Industry. Throughout 2008 we will be celebrating our anniversary and informing you of what Eurotech is up to now and what we have planned for the years to come!

"As we work hard to achieve the ultimate goal of producing the ideal company, it's time to reflect upon what an amazing achievement it is to survive 15 years in the IT industry. I'm afraid I'm another that thinks as you get older the years become shorter. Now we've reached our 15 year anniversary I realise that the longest I've worked previously myself was 10 years and that seemed very long at the time. It's fantastic to think that at Eurotech we have people who've been here almost since the start, with 10 years service coming up for people who I clearly remember joining as though it were yesterday. Perhaps that's another sign of me getting old, but I hope it means people enjoy themselves as part of the Eurotech team. I hope our enthusiasm for technology coupled with starting every day as though it's the first enables us to continue developing ourselves and retain the relationships we've truly appreciated over these years. For everyone we've known over the last 15 years that's touched Eurotech in some way, I'd like to give my deepest thanks, you've made the last 15 years some of the most enjoyable, and challenging that anyone could wish."

Bernie Boyce, Managing Director

Reed Lymbourides on 13 years at Eurotech...

Well here we are celebrating 15 years of Eurotech! When I joined as employee number 1 back in 1995 (the office consisted of just one room), it was difficult to predict what lay ahead of us, but I wouldn't have joined had I had any doubts regarding its success. The reason for this is that having worked with Bernie for many years previously (since 1982, blimey, like an old married couple!), I knew him to be professional, honest, reliable and trustworthy.

These traits have been embedded into Eurotech and is partly the reason for its continued success, along with the wonderful staff of course!

Growth has been and will be intentionally steady, bringing on new staff while still adhering to our core values. Although originally concentrating in the oil & gas sector, Eurotech are now established in other key areas such as the health service and media and will no doubt go on to take on other key sectors.

Staff welfare is very important to Eurotech, which I managed to put to the test! As some of you are aware, I had an unexpected health problem, diagnosed in 2006. I went through some 6 months of chemotherapy and came out the other side a little tired and as bald as a coot!

The support of Eurotech and its customers helped me cope with the situation which is now, hopefully, behind me. I intend to be around for a few more years and teach these youngsters a thing or two!

I'll let you know how it's going in the Eurotech 25 year celebration newsletter! ☺

Reed Lymbourides, Senior Technical Support



Bernie Boyce,
Managing Director



Reed, with a few more
wrinkles than when he
first joined!

Welcoming a new member to the team!

2008 has brought with it a new member to Eurotech's team. John Green who has become our first permanent onsite IT support engineer to be located in Aberdeen, is a native of Glasgow, so not too far from home in Aberdeen. He will be providing onsite IT support services to OHM Limited- the worldwide Controlled Source Electromagnetic Services company. John has a strong background in IT support services to the oil and gas industry, having worked as a systems administrator at some of the largest oil and gas companies, in a career spanning over 15 years. In fact we first worked with John at BP Glasgow during the Britoil merger many years ago. At OHM John is managing a large network of Windows systems for Geoscientists and Administrative staff- handling data access & storage issues, such as Firewall's, Backup and Disaster Recovery. Eurotech hope to expand further in Aberdeen this year, through further appointments of oil and gas professionals - not only in IT services, but also in data management and applications support, with a view to providing more integrated suite of E&P services and possibly opening a new office later in the year.

Eurotech are committed to providing a similar portfolio of products and services to the oil and gas industry in Aberdeen, as currently offered from the head office in Walton on Thames.

EAGE 2007!

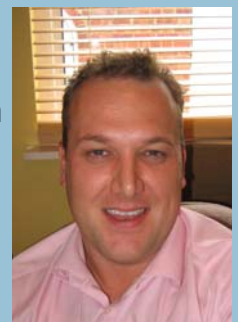


Eurotech exhibited at EAGE London in June last year, a four day event, which once again saw some of the oil industry greats all under one roof. The event, held in London for the first time in many years, was a chance for us to catch up and meet many familiar faces and introduce ourselves to some more!

Huge HPC Installs...

We've seen massive growth in the HPC space during 2007 thanks to excellent relationships with companies like IBM following many years development of our Linux & HPC skills. The business case for HPC refresh in the last 18 months is now overwhelmingly compelling since the introduction of the multi core CPU in the x86-64 space.* The upgrade is of interest to anyone currently running single core x86 HPC to increase compute performance whilst achieving potential savings in space and power consumption for their business, as both are often limited. Coupled with today's push towards carbon awareness & reducing CO2 emissions, we're doing our bit for green computing! Eurotech have been working with IBM to replace older HPC systems for initial net investment that is cost neutral or better over the life of the systems.

HPC developments, Linux and integration of enterprise storage products such as the 3592 are my main current technology interests, please feel free to contact me for any advice. Whatever your issues we aim to help you ensure you leverage the latest technologies within budget.



George Prior,
Technical Sales
Manager

*In 2004 customers were typically purchasing systems with single core 2-3Ghz Intel Nocona running at 103W (533MHz FSB), customers can currently purchase systems with quad-core 2-3Ghz running at 80W (1600MHz FSB)

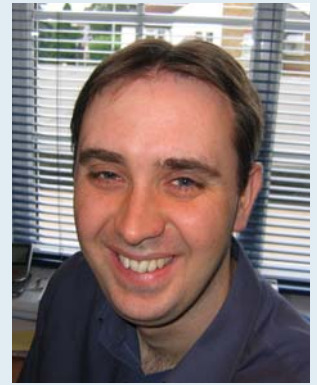
Eurotech Geoscience Services...

2007 was an extremely busy year for EGS with continued expansion into new companies, regions and areas of work.

The group's core focus remains the provision of high quality G&G support services - data and records management, data loading, applications and systems support.

2007's highlights:

- Geoframe data management support - seismic loading for one of the London based super-majors, plus a records management specialist to provide expertise in hardcopy data. These back up the existing Eurotech on-site team supplying services across Geoframe™ and OpenWorks™ plus expertise on data trading and compliance.
- Relocation of one of our seismic data management specialists from Trinidad to Holland to provide Landmark™ support.
- Recall petrophysics support and data management for a Reading based company.
- Applications support in London with remote support of satellite offices including Russia.
- A major records management project in Saudi Arabia to reconcile a company's hardcopy data and create a new indexing system.



Darren Biggs
Geoscience Services
Manager

New additions to Eurotech's Geoscience portfolio:

- OpenText Livelink™ - Eurotech last year completed a Livelink™ upgrade at a central London oil company and gained re-seller status from OpenText™.
- Off-site data loading and project conversion between major industry interpretation packages: OpenWorks™ / SeisWorks™, Geoframe IESX™ & Charisma™, SMT Kingdom™.

New work in 2008:

Conversion of an entire company's interpretation database following their sale to another gas company. The project data has been converted from SMT™ to OpenWorks™ formats, with Eurotech providing both on and off-site services. Well and seismic clean-up for one companies Libyan assets following a successful technical proposal that outlined methodology & workflows and ultimately allow us to produce a cleaned database together with recommendations on future best-practice.

Beyond this two new staff have already been added to the team so it looks like the beginning of another good year!

Eurotech are proud to be partnered with OilRecruiter.net, a website which provides a space for employers to find oil and gas professionals. For more information please contact darren@eurotech-computers.com



Technology that's been with us for longer than 15 years...

When we look back over 15 years and look at technology changes, although there are significant developments and it appears to change so fast, products we find we're still working on are 9 track and 3480/90E drives. Both have a history far longer than 15 years as we worked on 9 track drives in my case from my first job back in 1973. We've defaulted down to almost the smallest drives i.e. Qualstar 9 track & Fujitsu 3490E, although no longer manufactured they're still in fairly regular supply and in constant use at transcription centres. It's encouraging to say it's thanks to such strong technologies that we retain engineering abilities enabling us to have the depth of knowledge required when working on the latest technologies. The 9 track drives wins a place in our hearts as the longest surviving storage technology and one which we've worked upon continuously from 1993 to the present. Thank you IBM, lets hope that R & D continues to find the investment and interest to produce such technologies well into the future.



Typical 3418 drive

Bernie Boyce

sales@eurotech-computers.com

01932 260470



"It's been a year since I joined Eurotech. It has been an exciting time and there is more to come in the shape of new technologies. Eurotech is always looking for new ways of improving existing infrastructures and at the same time cutting costs. The integration of such solutions is my primary task as well as keeping our technical team up to date with the latest changes in technology. With the help of key partners we will be offering seminars and bespoke training courses to our internal team as well as any customer that wishes to participate in such events. iSCSI, SAN, Data and server consolidation, Storage and servers Virtualizations like VMware, Onstor, Virtual Iron and SANrad. We are here to help and guide. Please do not hesitate to contact us at sales@eurotech-computers.com."

Marcos Vera, Technical Architect

"Having joined Eurotech in July 2006 as Sales and Marketing Support, I am lucky to be here in such an exciting year - 15 years is a huge accomplishment and I want to dedicate this year to celebrate not only Eurotech, but also our customers. The oil and gas industry is an extremely exciting sector to work with and I hope that I am able to spend many more years working within it. I was only 4 years old when Eurotech first started!"



Charlotte Boyce, Sales and Marketing Support



"I have now been working as Business Development Manager at Eurotech for nearly 8 years and whilst the oil and gas industry has always been our main focus, we have also seen the steady growth in new customers from more diversified areas. The future looks really bright and I look forward to seeing the company continue to expand and succeed."

Martin Anderson, Business Development Manager

"I joined Eurotech at the end of 2006 as Finance Administrator. It's not only what you do that makes you happy, it's also the people you work with. I found that at Eurotech."



Shpresa Gjini, Finance Administrator

WIN!WIN!WIN!WIN!WIN!WIN!WIN!WIN!WIN!WIN!

A case of Red Wine is up for grabs. Just answer the question below:

On a 9 track tape drive, what does the format NRZI stand for?

Send your answer to sales@eurotech-computers.com and a winner will be selected at random from the correct guesses. Competition closes on 31/05/08. Entries received after this date will not be counted. Good Luck!

2 babies and 1 departure!



Darren's baby Elyan enjoying his first Christmas!

2007 marked the entrance of two Eurotech babies! In January, Darren and his partner Susan welcomed their baby boy; Elyan. Followed by the arrival of a baby girl for Vicky and her partner Mark, in March, who they named Alicia. Vicky decided she would like to become a full time mummy and so after 10 years she has left Eurotech for a well earned break! We're sure you will join us in wishing her and her new family well!



Vicky, her partner Mark and their baby girl Alicia

For any enquiries please contact sales@eurotech-computers.com or call 01932 260470